# Kitchen Goods Manufacturer has a History of Innovation

This Ohio manufacturer has always been a company of innovation and imagination. They are also a family run organization in operation since the turn of the previous century!

### Growing Pains

"Growth always affects IT and we are no different. We needed a system that would accommodate the needs of our larger customers. Our use of Titan was instrumental in developing and achieving our automation objectives. Ultimately we adopted a "building block" strategy for our enterprise solution. The team looked for software and hardware that meet today's needs, but that could easily be enhanced to accommodate our rapid growth."

After a considerable amount of research for a new enterprise solution, they knew they wanted Titan.

"The toolkit, user interface, table structure, and features were easy to grasp and just as easy to implement."

### Big Leagues

"Having an integrated EDI system allows us to play with major retailers. They have demands that are difficult to meet without a full solution system. We receive purchase orders and send invoices without ever printing or mailing a single piece of paper. This translates into higher productivity, lower costs, and better cash flow."

### Full Manufacturing

"We are a make-to-stock manufacturer producing more than 600 kitchen items on two shifts. We utilize an eight-level bill of material to assemble our products. Many are nearly identical and have only cosmetic differences. Before we implemented Titan's MRP, we were losing control of raw materials during final assembly. Our technicians weren't getting the correct parts when they needed them. We also experienced part shortages. We serve large retailers, and much of their business is seasonal. We simply cannot afford delays in production. Titan's MRP was instrumental in solving these problems. Our efficiency is up; we've reduced errors; and we've increased our output."

### Report Flexibility

"We have more firsthand information available about our day-to-day business operations than ever before because of the speed and ease with which we can get reports and critical data."

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**Payback**

The system we're using has positioned us for significant growth,. Titan has helped to make all of our employees more productive. The incremental revenue and cost savings associated with the new system have returned our investment several times over. We plan to keep growing at double-digit levels!"

**General Specifications**

- Software: Titan
- Modules Installed: Accounts Receivable, Accounts Payable, General Ledger, Inventory Management, Order Processing, Purchasing, Bills of Materials and Routings, MRP, and Titan Utilities
- EDI Communications: Gentran
- Users: 30 Concurrent
- Environment: Make-To-Stock Manufacturing
- Inventory Items: 600